Analysis of the Relationship between Risk Perception and Willingness to Pay for Nuclear Power Plant Risk Reduction

Mirae Yun, Sang Hun Lee, and Hyun Gook Kang

Department of Nuclear and Quantum Engineering, KAIST, 291 Daehak-ro, Yuseong-gu, Daejeon 305-701, Republic of Korea

Correspondence should be addressed to Hyun Gook Kang; hyungook@kaist.ac.kr

Received 21 December 2015; Accepted 25 February 2016

Academic Editor: Eugenijus Ušpuras

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With the adoption of new technologies, more risk is introduced into modern society. Important decisions about new technologies tend to be made by specialists, which can lead to a mismatch of risk perception between citizens and specialists, resulting in high social cost. Using contingent valuation methods, this paper analyzes the relationship between willingness to pay (WTP) and the factors expressed through people's image of nuclear power plants (NPP), their perception of NPP safety, and how these can be affected by their scientific background level. Results indicate that groups with a high scientific background level tend to have low risk perception level, represented through their image and safety levels. Further, the results show that mean WTP is dependent on scientific background and image levels. It is believed that these results could help decision makers address the mismatch of trust between the public and specialists in terms of new policy.

1. Introduction

Society becomes more complex as new technologies are invented and interact with each other [1]. Many special interest groups come into conflict over their opposing goals; in particular, there exists a large divide between nuclear energy supporters and opponents in Korea [2]. In one case, the decision to build a radioactive waste processing facility in Gyeongju, Korea, took almost 20 years for the government and the nuclear operator to convince the public of its safety and necessity. Relatedly, public opinion for constructing new nuclear power plants (NPP) is divided into approval and disapproval, and in situations like this there will be a substantial waste of time and money without public consensus about the issue [3, 4]. Studies about these controversies are conducted in various fields such as health communication, environmental issues, and products and services [5].

Considering the complexity and exclusivity of the nuclear energy field, the role of its experts is essential to achieve public consensus by resolving the conflict induced by a mismatch of perception [6]. There is a difference between the experts' and the public’s risk perception, in that the experts define risk according to its qualities, namely, its likelihood, while on the other hand the public defines it according to quantity, or in other words its level of hazard and genetic heritability [7]. Risk communication is based on risk perception, a concept which is defined as a subjective value judgment, so a mismatch in risk perception causes problems in risk communication between the two groups, leading to sharp division [8, 9].

It has been suggested that supplying suitable information through education may solve this problem by inducing perception change [10]. This can influence risk perception by affecting some characteristics of risk like necessity, safety, knowledge, and so on [11, 12]. In previous studies, the characteristics of risk have been categorized into two groups: dread and unknown [13, 14]. It was suggested that when a risk causes no fear and is well known, people will have low risk perception.

The risk perception factors can affect willingness to pay (WTP), which refers here to the amount of money people would pay to reduce risk in nuclear power plants. WTP is a common measure of the value of goods or services to the individual in economics [15]. In addition, the value of statistical life (VSL) can be derived by dividing WTP by risk reduction. Also, this VSL can be used for calculation of external cost of NPP reflecting individual’s risk perception [16].
These risk perception factors have also been researched outside the nuclear field. It was found that a group of factors including benefit, public exposure, and dread, called the effect of risk, was the dominant factor analyzed by the contingent valuation method (CVM) and psychometric paradigm methods [17]. Furthermore, previous research showed that risk perception affects people's WTP [18]; however, the specific factors of risk perception that can affect WTP and their relationship have not been discussed.

This study examines how the representative risk factors affect perception level, finds a mean WTP according to levels of risk perceptions, and analyzes their relationships. Three risk perception factors are addressed regarding people's perception of NPPs: their image of NPPs, their perception of NPP safety, and their scientific background level. According to previous studies, image and scientific background levels represent the dread and the unknown groups, respectively [13, 14]. Safety is included, which can be influenced by information supplied [11]. Through these factors, risk perception is estimated and the relationship between it and WTP is also verified. Mean WTP is analyzed by the CVM-DBDC model for estimating the value of nonmarket products. All of the basic information for analysis is obtained from a questionnaire.

Based on the results, if a specific group needs to be considered in the calculations of external costs for NPPs, mean WTP, making up the largest portion of external costs, can be estimated by existing image or safety scores which have already been investigated for that group [19]. This study can provide insight on verifying how risk communication affects external costs by finding the relationship between risk perception and mean WTP.

2. Methods

2.1. Design Survey Questionnaire for DBDC Model. A specially designed questionnaire is necessary for the investigation of risk perception with perception factors and the CVM. General data like gender and age is first asked to respondents. Perception of NPP image and safety is then asked to verify the relationship between them and WTP. In this step, a 5-point Likert scale is applied, being the most common [20], with a 1 response indicating a bad image or highly unsafe and 5 indicating a good image or highly safe.

Samples are then divided into three groups according to the participants' scientific knowledge level. Group 1 consists of people currently majoring in nuclear engineering. Group 2 is made up of current science or engineering majors. Randomly selected people from the general population in Korea make up group 3, with a variety of dwellings, income, and education. As groups 1 and 2 are made up of students, the age range is from 18 to 29 and half of them have very low incomes. As dependents, they may not consider their own income, which may be advantageous as they may judge mean WTP neutrally. However, it is hard to compare these group's WTP with that of others' considering the differing values they may assign to any money amount. However, it is hard to compare this group's WTP with that of others' considering the differing values they may assign to any money amount. For consistency in comparing the groups, group 3 samples were restricted to a similar age range. The survey method is different according to the group. For groups 1 and 2, face-to-face surveys were selected, while internet surveys were employed for group 3 to obtain data independent of the distance between the researchers and respondents. Data from various respondents with different genders, ages, dwellings, and education levels is beneficial.

For eliciting WTP, there were three questionnaires with different initial bids, each with three questions about WTP as the double-bounded dichotomous choice (DBDC) model was applied. There are several means of paying for NPP risk reduction, such as through income tax or additional electricity fees, and in this study additional electricity fees were chosen. Therefore, “How much are you willing to pay to reduce the hazards related to NPPs?” was the first question with an initial bid ∑(A) suggested. These bids were decided by a pilot survey. Then, according to the respondent’s answer, the second question’s bid changes to double or half the amount of the initial bid. The third question is for No-No respondents and investigates whether they are willing to pay or not, regardless of the amount of money, and the reasons for their zero bid. All these processes are described in Figure 1.

2.2. Contingent Valuation Method. A CVM is an analytical technique used to estimate the value of nonmarket goods. Estimation data from a hypothetical market is used instead of that from a real market. Therefore, researchers need to create a hypothetical market and use especially designed questionnaires to investigate responses under several conditions [20].

There are several methods of CVs, for example, bidding game, open-ended, payment card, and dichotomous choice [18, 21]. The open-ended method allows the respondent to write down their WTP, and the payment card method induces WTP about target goods by supplying an average payment list about other kinds of goods. In the bidding game and the dichotomous methods, the respondents answer questions which ask for their payment intention about a certain amount of money. Their WTP converges to a specific point with continuous questioning in the bidding game and is determined with several yes-or-no questions in the dichotomous method. The specific type of CVM can make a significant difference for unfamiliar public goods like NPPs [22]. This study utilizes the dichotomous method as it can mimic payment in real markets and has been generally used [21]. Researchers can design questionnaires for the dichotomous method to include one or a series of questions. When the questionnaire asks just one question, it is known as a single-bounded dichotomous choice (SBDC), and if it asks two questions it can be categorized as a DBDC. The research goal determines the proper method to apply. DBDC is used in this study to obtain high statistical efficiency of the data. Data from the DBDC questionnaire is used to find mean WTP and the utility difference model is applied in the data processing.

2.2.1. Utility Difference Model. Binary responses from the questionnaire can be processed by the utility difference model. Related parameters are estimated by maximum
likelihood estimation (MLE). Mean WTP can be assessed according to the distribution’s characteristics [23].

The utility function refers to whether a respondent is willing to pay or not. It has three variables \( j \), \( m \), and \( S \). Each individual’s utility function is expressed as follows:

\[
    u = u(j, m; S),
\]

where \( j \) is the state of the nonmarket resource (\( j = 0 \): no access to the resource, \( j = 1 \): access to the resource), \( m \) is the individual’s income, and \( S \) is a vector of other observable attributes which might affect the utility function (e.g., the individual’s sex and age).

However, this function contains some components that are unobservable to the econometric investigator, such as the factors which affect the respondent’s reasoning behind their answer. These unobservable components are separated from the direct utility function as shown in

\[
    u(j, m; S) = v(j, m; S) + \epsilon_j.
\]

Here, \( \epsilon_j \) is the unobservable components represented as a random and stochastic variable with zero mean and \( v(j, m; S) \) is an indirect utility function which depends on observable characteristics of the individual such as income \( m \) and the individual’s characteristics \( S \). A crucial assumption is that each individual knows their utility function with certainty and they want to maximize their utility. Then, when presented with an amount of money \( A \), called the bid, the respondent will agree to pay the amount if

\[
    \Pr\{ \text{"yes"} \} = \Pr\{ v(1, m - A; S) + \epsilon_j \geq v(0, m; S) + \epsilon_0 \} = \Pr\{ \Delta v \geq \eta \},
\]

\[
    \Delta v \equiv v(1, m - A; S) - v(0, m; S),
\]

\[
    \eta \equiv \epsilon_0 - \epsilon_j.
\]

Then, it can be expressed by using the logistic cumulative density function (CDF):

\[
    \Pr\{ \text{"yes"} \} = \Pr\{ \Delta v \geq \eta \} = G_{WTP}(A),
\]

\[
    \Pr\{ \text{"no"} \} = \Pr\{ \Delta v < \eta \} = 1 - G_{WTP}(A),
\]

where \( G_{WTP}(\Delta v) \) is the cumulative distribution function of \( \eta \). To convert this equation using WTP and \( A \),

\[
    \Pr\{ \text{"yes"} \} = \Pr\{ \text{WTP} \geq A \} = 1 - G_{WTP}(A),
\]

\[
    \Pr\{ \text{"no"} \} = \Pr\{ \text{WTP} < A \} = G_{WTP}(A),
\]

where \( G_{WTP}(A) \) is a CDF of WTP.

\[
    1 - G_{WTP}(A) = F_{\eta} [\Delta v] = \frac{1}{1 + e^{-\Delta v}}.
\]
For ease of analysis, the indirect utility function can be converted to an equation using $\alpha$ and $\beta$ as it is supposed to be a linear function:

$$v(j, m; S) = a_j + \beta m.$$  \hfill (7)

The difference between the indirect utility functions is:

$$\Delta v = v(1, m - A; S) - v(0, m; S) = [a_1 + \beta (m - A)] - [a_0 + \beta m] = \alpha - \beta A.$$  \hfill (8)

$G_{WTP}(A) = 1 - F_\eta[\Delta v] = \frac{1}{1 + e^{\alpha - \beta A}}$.

By using this difference, mean WTP can be calculated as follows:

$$WTP_{\text{mean}} = \int_0^{\infty} [1 - G_{WTP}(A)] dA$$
$$- \int_0^{\infty} G_{WTP}(A) dA = \frac{\alpha}{\beta}.$$  \hfill (9)

2.2.2. Maximum Likelihood Estimation. As seen in (9), mean WTP is found and expressed using $\alpha$ and $\beta$. Therefore, an MLE will be used to find $\alpha$ and $\beta$. The unknown probability density function $p(X; \theta)$ and its joint density function is defined as

$$p(X; \theta) = L(x_1, x_2, \ldots, x_N; \theta)$$
$$= p(x_1; \theta) p(x_2; \theta) \cdots p(x_N; \theta)$$
$$= \prod_{i=1}^{N} p(x_i; \theta).$$  \hfill (10)

In the DBDC model, if the respondent answers “yes” when the suggested bid is $A_j$, the following question's bid will be $A_{i,j}$ which is double $A_j$. If the respondent answers “no” when the suggested bid is $A_j$, the following question's bid will be half of $A_j$ and $A_{i,j}$. There are four kinds of answers: Yes-Yes, Yes-No, No-Yes, and No-No. The probability of each case is indicated as $\pi$. For example, $\pi_{YY}$ means that the respondent’s WTP is higher than $A_j$, and even higher than $A_{i,j}$, then, it can be derived as

$$\pi_{YY} = 1 - G_{WTP}(A_{i,j}).$$

The log likelihood function of WTP in the DBDC model is expressed as

$$\ln L = \sum_{i=1}^{N} \left( \ln \pi_{YY}^i + \ln \pi_{YN}^i + \ln \pi_{NY}^i + \ln \pi_{NN}^i \right)$$
$$+ \ln \pi_{NN}^i = \sum_{i=1}^{N} \left( \ln \left[ 1 - G_{WTP}(A_{i,j}) \right] \right)$$
$$+ \ln \left[ G_{WTP}(A_{i,j}) - G_{WTP}(A_j) \right] + \ln \left[ G_{WTP}(A_j) - G_{WTP}(A_{i,j}) \right] + \ln \left[ G_{WTP}(A_{i,j}) \right],$$

$$l_i^{YY} = 1 \ (\text{ith respondent’s response is “yes-yes”}),$$
$$l_i^{NY} = 1 \ (\text{ith respondent’s response is “no-yes”}),$$
$$l_i^{NN} = 1 \ (\text{ith respondent’s response is “no-no”}).$$  \hfill (11)

Therefore, $\theta = (\alpha, \beta)$, which maximizes the personal log likelihood function. By using $\theta$, $G_{WTP}(A; \theta)$ can be derived, as well as mean WTP as follows:

$$\theta = (\alpha, \beta),$$
$$G_{WTP}(A; \theta) = \frac{1}{1 + e^{\alpha - \beta A}},$$
$$WTP_{\text{mean}} = \int_0^{\infty} [1 - G_{WTP}(A; \theta)] dA$$
$$- \int_0^{\infty} G_{WTP}(A; \theta) dA = \frac{\alpha}{\beta}.$$  \hfill (12)

As there are no negative WTP values, a truncated mean which considers only positive values was used to estimate WTP:

$$WTP_{\text{mean}} = \frac{1}{\beta} \ln \left[ 1 + e^{\alpha} \right].$$  \hfill (13)

3. Results

3.1. General Statistical Data. There were 224 observations from the survey. The observations can be categorized according to the demographics of gender, education, and income, expressed in Table 1. The percentage of male respondents was slightly higher than female. In addition, over four-fifths of the respondents had an education level higher than college graduation. Regarding income, because they were young and students, more than half of them had an income far below the national average (average Korean worker’s salary was $3235/month in 2014 from KOSIS). Except for the lowest income, most other income levels were quite evenly distributed.

For each group, three questionnaires with different bid amounts were randomly supplied to participants. Table 2 is a summary of questionnaire distribution.

These raw data were analyzed according to the three factors of scientific knowledge level, image level, and safety level. As the groups were already divided according to scientific knowledge level, the respondents’ perception about image and safety level is analyzed and compared in the next section.

3.2. Perception about Image and Safety Level. Figures 2(a) and 2(b) present the various image and safety level responses. In both cases, almost half of the respondents are found in the middle. Considering image, the number of people with a positive image about NPPs, who responded by 4 or 5, was larger than that of people who have a negative image on NPPs, who responded by 1 or 2. However, this is reversed for safety level, as almost 40 percent of respondents thought that NPPs are unsafe, while only 15 percent of respondents thought
Table 1: Basic demographics of respondents.

<table>
<thead>
<tr>
<th>Characteristics</th>
<th>Observations</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>[people]</td>
<td>[%]</td>
</tr>
<tr>
<td>Gender</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Male</td>
<td>118</td>
<td>52.68</td>
</tr>
<tr>
<td>Female</td>
<td>106</td>
<td>47.32</td>
</tr>
<tr>
<td>Education</td>
<td></td>
<td></td>
</tr>
<tr>
<td>High school</td>
<td>7</td>
<td>14.07</td>
</tr>
<tr>
<td>College</td>
<td>199</td>
<td>73.24</td>
</tr>
<tr>
<td>Graduate school</td>
<td>18</td>
<td>12.69</td>
</tr>
<tr>
<td>Income</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Below 500</td>
<td>123</td>
<td>54.91</td>
</tr>
<tr>
<td>500–1000</td>
<td>19</td>
<td>8.48</td>
</tr>
<tr>
<td>1000–1500</td>
<td>31</td>
<td>13.84</td>
</tr>
<tr>
<td>1500–2000</td>
<td>31</td>
<td>13.84</td>
</tr>
<tr>
<td>Above 2000</td>
<td>20</td>
<td>8.93</td>
</tr>
</tbody>
</table>

Table 2: Designed questionnaire divided by scientific background level (group number) and bid.

<table>
<thead>
<tr>
<th>Group</th>
<th>Questionnaire type</th>
<th>Bid [$$]</th>
<th>Observations (obs.)</th>
<th>Total obs.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>[people]</td>
<td></td>
<td></td>
</tr>
<tr>
<td>1</td>
<td>A</td>
<td>5</td>
<td>6</td>
<td>6</td>
</tr>
<tr>
<td></td>
<td>B</td>
<td>10</td>
<td>10</td>
<td>20</td>
</tr>
<tr>
<td></td>
<td>C</td>
<td>20</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>A</td>
<td>5</td>
<td>10</td>
<td>10</td>
</tr>
<tr>
<td></td>
<td>B</td>
<td>10</td>
<td>3</td>
<td>24</td>
</tr>
<tr>
<td></td>
<td>C</td>
<td>20</td>
<td>11</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>A</td>
<td>5</td>
<td>54</td>
<td>54</td>
</tr>
<tr>
<td></td>
<td>B</td>
<td>10</td>
<td>68</td>
<td>68</td>
</tr>
<tr>
<td></td>
<td>C</td>
<td>20</td>
<td>58</td>
<td>58</td>
</tr>
</tbody>
</table>

that NPPs are safe. Figure 2(c) aggregates the three factors, describing the average values of image and safety levels according to group. Similar to previous findings, the more scientific background they had, the lower their risk perception was [7]. In addition, it was observed that the dominant region (bold and italic numbers in Table 3) moves according to the group number; image level decreases with decreasing scientific background knowledge. This supports the previous statement.

3.3. Mean WTP and Its Relationship with the Factors

3.3.1. Mean WTP according to Scientific Background Level. Mean WTP was assessed with a DBDC model in this study, with raw data from the questionnaire processed by STATA/SE 13.1.

In this process, people who did not want to pay were excluded from the samples. There were 32 people who selected “No” for all three questions. These zero bids can be categorized into true zero bids and protest bids. True zero bids reflect the respondents’ true preference about the goods [24]. For example, they make a zero bid because of economic reasons. Protest bids are biased answers which can be further categorized as strategic bias or starting-point bias, among others [25].

In this research, the most common reason why group 1 did not want to pay was that there was not enough information to decide. Therefore, it can be presumed that they make decisions very carefully, even if they have greater scientific background knowledge than the others. Group 2 believed that taxes already paid should be used to reduce the hazards of NPPs, and the zero bids from group 3 resulted from their opinion that the government and the nuclear operator made this problem on their own. It is interesting to note the minority opinions. In group 1, the minority opinion was that NPPs are fully safe. However, in groups 2 and 3, minority opinions involved distrust of the government and nuclear operators. They felt that the government would not use their taxes for proper purposes. Most of these reasons for zero bids make them protest bids rather than true bids. Therefore, as most were biased, the zero bids were removed from the final result analysis.

As expected, people who have a higher scientific background level had a low mean WTP as verified in Table 4.

Table 3: The most frequently observed (bold) and second-most frequently observed (italic) regions.

<table>
<thead>
<tr>
<th>Image</th>
<th>Group 1</th>
<th>Group 2</th>
<th>Group 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>0</td>
<td>0</td>
<td>8.89</td>
</tr>
<tr>
<td>2</td>
<td>0</td>
<td>0</td>
<td>11.67</td>
</tr>
<tr>
<td>3</td>
<td>5.00</td>
<td>37.50</td>
<td>72.22</td>
</tr>
<tr>
<td>4</td>
<td>55.00</td>
<td>45.83</td>
<td>5.56</td>
</tr>
<tr>
<td>5</td>
<td>40.00</td>
<td>16.67</td>
<td>1.67</td>
</tr>
</tbody>
</table>

*Every value of this table represents percentage (%) of each sample comparing with total sample number of each group.

Table 4: Mean WTP estimation according to scientific background level (group number).

<table>
<thead>
<tr>
<th>Category</th>
<th>DBDC model</th>
<th>$\alpha$</th>
<th>$\beta$</th>
</tr>
</thead>
<tbody>
<tr>
<td>Group 1</td>
<td></td>
<td>1.666684 (^a)</td>
<td>0.0001962 (^b)</td>
</tr>
<tr>
<td>Mean WTP [$$]</td>
<td>9.379</td>
<td>4.73</td>
<td></td>
</tr>
<tr>
<td>95% confidence interval [$$]</td>
<td>5.719–13.039</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Group 2</td>
<td></td>
<td>2.17656 (^b)</td>
<td>0.0001809 (^b)</td>
</tr>
<tr>
<td>Mean WTP [$$]</td>
<td>12.629</td>
<td>5.40</td>
<td></td>
</tr>
<tr>
<td>95% confidence interval [$$]</td>
<td>8.835–16.423</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Group 3</td>
<td></td>
<td>1.750892 (^b)</td>
<td>0.0001005 (^b)</td>
</tr>
<tr>
<td>Mean WTP [$$]</td>
<td>19.013</td>
<td>13.45</td>
<td></td>
</tr>
<tr>
<td>95% confidence interval [$$]</td>
<td>16.393–21.634</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td>1.735719 (^b)</td>
<td>0.0001116 (^b)</td>
</tr>
<tr>
<td>Mean WTP [$$]</td>
<td>17.014</td>
<td>16.12</td>
<td></td>
</tr>
<tr>
<td>95% confidence interval [$$]</td>
<td>14.975–19.054</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

\(^a\) Under 10% confidence level; \(^b\) Under 1% confidence level.
and Figure 3(a). This data supports the idea that people who have low risk perception had lower WTP. Multiple studies have researched WTP amounts regarding NPPs with a range of results: $4.18/month [20], $10.56/month [26], and $23.85/month [27]. Considering this broad range of mean WTP stems from differing initial bids and applied models of research, the results shown in Figure 3(a) are reasonable.

The effects of the type of scientific knowledge, general or NPP-specific, were found by combining two groups and comparing with the remaining group. By combining groups 1 and 2 and comparing it with group 3, the effect of general scientific knowledge can be analyzed. On the other hand, if groups 2 and 3 are combined, the effect of scientific knowledge about NPPs can be analyzed. Similar to the previous results, the more scientific knowledge the respondents had, the lower the amount of money they wanted to pay, irrespective of the type of knowledge. However, as shown in Figure 3(b), the gap between the two types of scientific knowledge is different, at $7.83 and $8.54, respectively. Therefore, it can be said that specific knowledge has a slightly higher effect than that of general knowledge.

3.3.2. Mean WTP according to Image Level. In the case of image level, as shown in Figure 4(a), mean WTP roughly decreased with increasing image level. The solid line represents the mean WTP of each image level, and the dotted line is a regression line. It can be said that the people who have
Figure 3: Mean WTP comparison according to (a) scientific knowledge level (group number) and (b) type of scientific knowledge (group number).

Figure 4: (a) Mean WTP of each image level and its trend line with coefficient of determination ($R^2$) according to increasing image level. (b) Mean WTP of each safety level and its trend line with coefficient of determination ($R^2$) according to increasing safety level.

A good image about NPPs tend to have a lower WTP than the people who have a bad image.

However, the results of image levels 1 and 2 are out of the regression range. This is believed to be due to the small sample size, as there were smaller samples of levels 1 and 2 than those of levels 4 and 5. Moreover, there were unusually large differences between the respondents’ bids in levels 1 and 2. For image 1, many respondents wanted to pay only a small amount of money (a quarter of the initial bid) while image 2 respondents wanted to pay a large amount of money (double the initial bid). Such variation can happen on a small scale on account of each person’s different preferences. These differences can be calibrated by a model with large sample sizes.

To find the best fit regression of the function between the image levels and mean WTP, various regression functions were applied, as shown in Table 5. The exponential function was able to describe the trend of mean WTP and image level quite well.

3.3.3. Mean WTP according to Safety Level. The mean WTP by safety level is shown in Figure 4(b). Results show no clear trend between safety level and mean WTP. Mean WTP
roughly decreases according to increasing safety level. However, there is a big outlier on level 5 which has a broad confidence interval because of the small sample size. This may be addressed with a large sample size.

As with the image level, the best fit regression function analysis is described in Table 5, although the coefficient of determination value ($R^2$) was too small for every function except linear. Although the linear function gave a relatively good description for the safety level case, $R^2$ of the linear function was also quite small. Therefore, it can be said that safety level has no significant effect on mean WTP.

### 4. Conclusion

In this research, the factors which can affect WTP regarding NPP hazard reduction were investigated and the relationship between them and mean WTP was verified by using a specially designed questionnaire. Image level, safety level, and scientific background level were selected as the factors, with survey data analyzed by the CVM-DBDC model and processed by statistical software.

As a result, the people who have more scientific background knowledge tended to have a good image about NPPs and thought that they are safe. Coincidently, their WTP was lower than the others'. In this analysis, the type of knowledge had a small effect on mean WTP. When mean WTP was analyzed according to image level, the trend was inversely proportional. That is, the people who have a better image on NPPs showed a lower WTP. It is natural to interpret this result by considering that the people who have a low image level might feel that they are being threatened by NPPs, so their WTP to reduce risk tends to be higher.

It is notable that in this research most of the zero bids were protest bids, and the reason for two-thirds of the zero bids was that the government and nuclear operator need to reduce NPP hazard by using paid taxes without outside help. Along with the minority opinions, this reason leads to the belief that mistrust of the government and the nuclear operator influenced why people chose "No" for the WTP questions. This may imply that the public's distrust on authority might affect their preferences. If policy makers want to use WTP to assess the external costs of NPPs, this misconception needs to be considered as one of the factors that can affect cost estimation.

Following this study's results, mean WTP can be estimated by using image and scientific background levels from existing data. In the case of residents near an NPP, there are many data which indicate their perception about NPPs. When compensation needs to be appropriated for them, mean WTP from their image level can be used as a reference value and the compensation standard can be subdivided. This study shows that for NPP operators and builders, external costs can be reduced by supplying specific knowledge about NPPs.

This study can be improved in three ways. First of all, the effects of age can also be analyzed if the age range of target respondents is enlarged. In this research, as groups 1 and 2 were made up of students, group 3 needed to be restricted to a similar age range. Data from specialists and graduates are required to enlarge research targets from the 20s age range to all ages. For example, in future studies, if group 1 is composed of people working in research institutes instead of nuclear engineering students and group 2 is engineering graduates, then the analysis of all age groups will be possible. In addition, as researchers have more knowledge than students, they would be more proper for group 1. Secondly, this study utilized three out of nine elements to analyze the relation between risk perception and WTP. In future studies, other factors which affect risk perception need to be considered to discover the overall relationship between them and mean WTP. Finally, a bigger sample size is recommended for further studies to obtain clear trends in image level and to find the relationship between safety perception and mean WTP. A large sample size will also reduce the confidence interval of each level. Because of the broad confidence interval of image levels 1 and 2 and safety level 5, the coefficient of determination was low and it was hard to find a fitting function.

### Competing Interests

The authors declare that they have no competing interests.

### Acknowledgments

This work was supported by the “Valuation and Socioeconomic Validity Analysis of Nuclear Power Plants In Low Carbon Energy Development Era” of the Korea Institute of Energy Technology Evaluation and Planning (KETEP), granted by the Ministry of Trade, Industry & Energy of the Republic of Korea. 20131520000040.

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