

## Research Article

# Fuzzy Optimization Modeling Approach for QFD-Based New Product Design

Zhihui Yang<sup>1,2</sup> and Yizeng Chen<sup>1</sup>

<sup>1</sup> School of Management, Shanghai University, Shanghai 200444, China

<sup>2</sup> College of Sciences, East China Institute of Technology, Nanchang, Jiangxi 330013, China

Correspondence should be addressed to Yizeng Chen; zhycyz@aliyun.com

Received 23 December 2013; Revised 10 March 2014; Accepted 17 March 2014; Published 9 April 2014

Academic Editor: C. K. Kwong

Copyright © 2014 Z. Yang and Y. Chen. This is an open access article distributed under the Creative Commons Attribution License, which permits unrestricted use, distribution, and reproduction in any medium, provided the original work is properly cited.

Quality function deployment (QFD) is a planning and problem-solving tool for translating customer requirements (CRs) into the engineering characteristics (ECs) of a product. Owing to the typical vagueness of functional relationships in a new product, product planning is becoming more difficult under uncertainties. To tackle the vagueness or imprecision in QFD, numerous scholars have applied the fuzzy set theory to QFD and proposed various fuzzy QFD models. In this study, a fuzzy linear programming model is developed to determine the optimal level of ECs, where the objective function is the overall customer satisfaction and the cost constraint is fuzzified. Finally, we use a software product design as a numerical example, which demonstrates that the proposed methodology can help the QFD team realize the overall customer satisfaction of new products catching up with or exceeding the competitors in the target market.

## 1. Introduction

Being able to perform new product development in a short lead time and at a low cost is the key to improve competitiveness for enterprises in the global market. To successfully fulfill it, the key is to apply customer-driven design and manufacturing approach in enterprises. Customer requirements (CRs) play a vital role in the design of products and services. Originated in Japan in the late 1960s [1], quality function deployment (QFD) is a planning and problem-solving tool for translating CRs into the engineering characteristics (ECs) of a new product. QFD is a structured approach to defining customer requirements and translating them into specific plans to develop products or services to meet those CRs. QFD has been widely known to be one of the most useful tools in customer-driven products or services development [1–4]. As far as product planning and development decisions are concerned extensively, the application of QFD has been applied in many areas [1–3]. QFD can help the design team systematically determine ECs for developing a new product with maximum customer satisfaction. The core concept of QFD is to translate CRs to ECs and subsequently into part

characteristics, process parameters, and production requirements. Accordingly, the QFD process includes four sets of matrices called houses of quality (HOQ) to relate CRs to product planning, parts deployment, process planning, and manufacturing operations [1].

The determination of the ECs' target levels has attracted increasingly more and more researchers' attention recently. The process of setting the target levels of ECs is accomplished in a subjective manner or in a heuristic way. Due to many tradeoffs that may exist among implicit or explicit relationships between CRs and ECs and among ECs, these relationships cannot be identified using engineering knowledge. Moreover, such relationships are generally vague in practice [5]. To solve a search engine quality improvement problem, Sener and Karsak [5] put forward a fuzzy regression model to identify the functional relationships between CRs and ECs and among ECs and developed a mathematical programming model to determine target levels of ECs using the functional relationships obtained by fuzzy regression. However, their method has not considered the cost may be fuzzy.

Due to cost and other resource constraints, tradeoffs among ECs are always needed. Many optimization methods

have been applied into the QFD process to maximize customer satisfaction. In practical problem, optimal results are sometimes difficult to achieve by using existing optimization methods. In this study, to determine the optimal level of ECs, a fuzzy linear programming model is developed, where the objective function is the overall customer satisfaction and cost constraint is fuzzified. Results indicate that the proposed approach is better than that based on the method of Sener and Karsak [5].

The rest of this paper is organized as follows. Section 2 reviews some related works about fuzzy QFD. In Section 3, an intelligent optimization model with fuzzy cost constraint is formulated to attain the maximum overall customer satisfaction. In Section 4, we use a software product design to illustrate the proposed methodology. Finally, the conclusions in this work are summarized in Section 5.

## 2. Literature Review

In order to determine the optimal level of ECs, the QFD team should develop the optimization model by taking the final importance of ECs and various constraints (cost, development time, technical feasibility, etc.) into account. One of the most commonly used optimization methodologies is linear programming. But the linear programming itself also has some shortcomings. For instance, some researches assumed that ECs are continuous variables, but the values of ECs are often discrete. On the other hand, some researches often assumed that the relationship between the customer satisfaction and ECs is linear. However, these relationships are often nonlinear in practice.

Zhou [6] proposed a mixed-integer linear programming model that uses a fuzzy ranking procedure to optimize the improvement of target values. Wang [7] considered QFD planning as a multicriteria decision problem (MCDM) and proposed an entropy method and a fuzzy outranking approach to prioritize ECs in QFD. Kim et al. [8] investigated a fuzzy multicriteria modeling approach to QFD planning in which fuzzy linear regression with symmetric triangular fuzzy numbers is used to estimate the functional relationships between CRs and ECs as well as among ECs, and Chen et al. [9] extended it asymmetrically. Taking into account the financial factors in the product design process, Tang et al. [10] dealt with a fuzzy formulation combined with a genetic-based interactive approach to QFD planning. Bai and Kwong [11] proposed an inexact genetic algorithm approach to setting the target values for ECs. Karask [12] investigated a fuzzy multiple objective programming approach to determine the level of fulfillment of ECs. Two fuzzy expected value models were developed to determine target values of ECs for different practical design scenarios [13]. Lai et al. [14] proposed a dynamic programming approach for the optimization problem in QFD. Y. Chen and L. Chen [15] developed a nonlinear programming based possibilistic regression approach, by which more diverse spread coefficients can be obtained than from a linear programming approach. Piedras et al. [16]

proposed a mathematical programming technique to optimize the product development process based on concurrent engineering approach.

By integrating the least-squares regression into fuzzy linear regression, Fung et al. [17] developed a pair of hybrid linear programming models with asymmetric triangular fuzzy coefficients to estimate the functional relationships for product planning under uncertainties and extended asymmetric triangular fuzzy coefficients to asymmetric trapezoidal fuzzy coefficients in order to develop another pair of hybrid linear programming models with asymmetric trapezoidal fuzzy coefficients. The method of imprecision was employed to perform multiple-attribute synthesis to generate a family of synthesis strategies by varying the value of  $s$ , which indicates the different compensation levels among ECs [18]. Delice and Güngör [19] investigated an approach to QFD processes to obtain the optimal solution from a limited number of design requirements alternatives with discrete value. The problem of lack of solutions in integer and linear programming in the QFD optimization is overcome by using their model. Wang [20] integrated fuzzy QFD (FQFD) and MCDM methods for optimized modular design. Liu [21] utilized FQFD and the prototype product selection model to propose a product design and a selection approach that can substantially benefit developers in new product programming. Sener and Karsak [22] investigated an approach for determining target levels of ECs by integrating fuzzy linear regression and fuzzy multiple objective programming. There are two types of uncertainties in input in the QFD process: human perception and customer heterogeneity. To tackle the two types of uncertainties simultaneously, Kwong et al. [23] integrated FWA method with a consensus ordinal ranking technique.

## 3. Methodology

Linear programming (LP) problem can be viewed as a special decision problem. The decision space is determined by the constraints. Furthermore, the utility function is determined by the objective function. The problem of linear programming can be written as

$$\begin{aligned} \max \quad & Z = t_0(\mathbf{x}) \\ \text{subject to} \quad & t_i(\mathbf{x}) \leq b_i, \quad i = 1, 2, \dots, m, \quad \mathbf{x} \geq 0. \end{aligned} \quad (1)$$

Here,  $Z = t_0(\mathbf{x}) = \sum_{j=1}^n c_j x_j = c_1 x_1 + c_2 x_2 + \dots + c_n x_n$  denotes the objective function,  $(c_1, c_2, \dots, c_n) \in R^n$  denotes the vector of coefficients of the objective function,  $\mathbf{x} = (x_1, x_2, \dots, x_n)$  is the vector of variables, the left-hand sides of the inequalities of the constraints are expressed as  $t_i(\mathbf{x}) = \sum_{j=1}^n a_{ij} x_j$ ,  $i = 1, 2, \dots, m$ , and the right-hand sides of the inequalities of the constraints are  $(b_1, b_2, \dots, b_m) \in R^m$ .

According to conventional approach, all the coefficients of LP must be crisp. However, the data in practical problem may only be vague, so they are possible to be characterized with fuzzy numbers. That LP, in which coefficients are fuzzy number, is called fuzzy linear programming problem. In this study, we consider a linear programming problem in which the objective function and the constraint are fuzzified.

In practice, the constraint is often telescopic, so we can formulate a fuzzy linear program model as follows:

$$\begin{aligned} \max \quad & Z = t_0(\mathbf{x}) \\ \text{subject to} \quad & t_i(\mathbf{x}) \lesseqgtr b_i, \quad i = 1, 2, \dots, m, \quad \mathbf{x} \geq 0, \end{aligned} \quad (2)$$

where the constraints  $t_i(\mathbf{x}) \lesseqgtr b_i, i = 1, 2, \dots, m$ , mean that the upper bound of  $t_i(\mathbf{x})$  may be any value between  $b_i$  and  $b_i + d_i$ , so we let the fuzzy number  $\tilde{b}_i \in [b_i, b_i + d_i]$  with  $d_i \geq 0$  denote the telescopic indicators of the constraints. Therefore, the fuzzy linear program problem with telescopic constraints above can be expressed as

$$\begin{aligned} \max \quad & Z = t_0(\mathbf{x}) \\ \text{subject to} \quad & t_i(\mathbf{x}) \leq [b_i, d_i], \quad \mathbf{x} \geq 0, \end{aligned} \quad (3)$$

where  $t_i(\mathbf{x}) \leq [b_i, d_i]$  means that  $t_i(\mathbf{x}) \leq b_i$  in the case  $d_i = 0$ ; otherwise, that is,  $d_i > 0$ , the upper bound of  $t_i(\mathbf{x})$  may be any value between  $b_i$  and  $b_i + d_i$ .

Next, we will fuzzify the constraint as follows:

$$D_i(x) = \begin{cases} 1, & t_i(\mathbf{x}) \leq b_i, \\ 1 - \frac{(t_i(\mathbf{x}) - b_i)}{d_i}, & b_i < t_i(\mathbf{x}) < b_i + d_i, \\ 0, & t_i(\mathbf{x}) \geq b_i + d_i. \end{cases} \quad (4)$$

We also fuzzify the objective function as follows.

Assuming that  $Z_1$  and  $Z_2$  are the optimal solutions of the models (5) and (6), respectively,

$$\begin{aligned} \max \quad & Z = t_0(\mathbf{x}) \\ \text{subject to} \quad & t_i(\mathbf{x}) \leq b_i, \quad i = 1, 2, \dots, m, \quad \mathbf{x} \geq 0, \end{aligned} \quad (5)$$

$$\begin{aligned} \max \quad & Z = t_0(\mathbf{x}) \\ \text{subject to} \quad & t_i(\mathbf{x}) \leq b_i + d_i, \quad i = 1, 2, \dots, m, \quad \mathbf{x} \geq 0. \end{aligned} \quad (6)$$

Then, the telescopic indicators of the objective function can be expressed as  $d_0 = Z_2 - Z_1$ . Therefore, the membership function of the objective function is formulated as

$$G(\mathbf{x}) = \begin{cases} 0, & t_0(\mathbf{x}) \leq Z_1, \\ \frac{(t_0(\mathbf{x}) - Z_1)}{d_0}, & Z_1 < t_0(\mathbf{x}) < Z_2, \\ 1, & t_0(\mathbf{x}) \geq Z_2. \end{cases} \quad (7)$$

Let  $\lambda = D(x) \wedge G(x)$ ; we have

$$\begin{aligned} \max_{x \in R} (D(x) \wedge G(x)) \\ = \max_{x \in R} \{\lambda \mid D(x) \geq \lambda, G(x) \geq \lambda, \lambda \in [0, 1]\}. \end{aligned} \quad (8)$$

Therefore, fuzzy linear program problem can be translated into the crisp linear program problem as follows:

$$\begin{aligned} \max \quad & Z = \lambda \\ \text{subject to} \quad & 1 - \frac{(t_i(\mathbf{x}) - b_i)}{d_i} \geq \lambda, \quad i = 1, 2, \dots, m, \\ & \frac{(t_0(\mathbf{x}) - Z_1)}{d_0} \geq \lambda, \\ & \lambda \geq 0, \quad \mathbf{x} = (x_1, x_2, \dots, x_n), \quad x_j \geq 0, \quad j = 1, 2, \dots, n. \end{aligned} \quad (9)$$

The problem (9) above can be transformed as

$$\begin{aligned} \max \quad & Z = \lambda \\ \text{subject to} \quad & t_i(\mathbf{x}) + d_i \lambda \leq b_i + d_i, \quad i = 1, 2, \dots, m, \\ & t_0(\mathbf{x}) - (Z_2 - Z_1) \lambda \geq Z_1, \\ & \lambda \geq 0, \quad \mathbf{x} = (x_1, x_2, \dots, x_n), \quad x_j \geq 0, \quad j = 1, 2, \dots, n. \end{aligned} \quad (10)$$

## 4. Empirical Analysis

**4.1. Problem Description.** In QFD, target values of ECs identify the definitive and quantitative technical specifications to satisfy CRs. In reality, a design team needs to design a product by incorporating the ECs that are identified in the HOQ into the product. Thus, the main objective of product planning using QFD is to determine the target values of ECs for a new or improved product to maximize the overall customer satisfaction given limited organizational resources. Next, we will illustrate the proposed methodology by using a design of search engine given in [24].

Design of search engine is going to be used as an example to explain the process of target setting in software quality function deployment. The CRs and ECs related to the search engine are obtained through requirement analysis. The house of quality (HOQ), shown in Figure 1, is developed using the customer ratings and technical evaluations of the products of the competitors [24].

Software developers need to keep in mind not only CRs but also the competition this product has to face. Initially, the customer focus group acquires the CRs to develop the product. They are listed as rows in the HOQ on the left-hand side of the house. The five CRs obtained through requirement analysis are scalability ( $y_1$ ), reliability ( $y_2$ ), speed ( $y_3$ ), accuracy ( $y_4$ ), and being easy to use ( $y_5$ ). Once CRs are identified, the ECs are tabulated in the house of quality in order to satisfy CRs. The QFD team will identify the strength of the relationship between CRs and ECs. These relationships

ECs		$x_1$	$x_2$	$x_3$	$x_4$	$x_5$	$x_6$	$x_7$	$x_8$								
$x_1$			■														
$x_2$		■			■		■		■								
$x_3$						■											
$x_4$			■														
$x_5$				■													
$x_6$			■														
$x_7$																	
$x_8$			■														
CRs	Relative importance									Competitive assessment							
CR1	2.0		■		■				■	C1	C2	C3	C4	C5	C6	Min	Max
CR2	3.0			■			■	■		5	3.7	3.6	4.7	3.7	4.8	1.0	5.5
CR3	4.0	■								4.2	2.7	3.2	3.4	4.5	3	1.0	5
CR4	1.0			■		■		■		4.4	3.6	4.7	3.6	5	4.3	1.0	5.5
CR5	5.0	■				■	■		■	3.4	4.1	5.6	4.6	5.8	4.2	1.0	6.0
Competitors	(s)	Million	—	—	(%)	(%)	—	—		0.663	0.593	0.676	0.670	0.853	0.634	Z	
C1	2.7	346	0.8	15	18	13.7	10	2									
C2	4.2	552	0.4	23	13	8.7	7	4									
C3	3	334	0.6	20	23	1.9	7	3									
C4	3.5	364	0.6	12	14	23	8	2									
C5	2.3	730	0.6	26	29	1.7	14	5									
C6	3.8	369	0.7	24	18	5.7	9	3									

FIGURE 1: House of quality for a search engine Liu et al., 2006 [24].

are indicated in the interrelationship matrix between the CRs and ECs. The eight ECs determined in order to satisfy CRs are response time ( $x_1$ ), database size ( $x_2$ ), precision ( $x_3$ ), number of languages ( $x_4$ ), unique hits ( $x_5$ ), dead links ( $x_6$ ), update time ( $x_7$ ), and number of formats ( $x_8$ ). The QFD team identified the relationships between the CRs and ECs. The interrelationships among the ECs are indicated in the roof of the HOQ. The engineering data set for customer and technical analysis are collected from the company (C6) and its five competitors: C1, C2, C3, C4, and C5 [24].

The objective of the problem is to determine the new target values of ECs of the search engine to exceed the competitors.

In order to make the data related to ECs unit-free and comparable, a linear normalization scheme is employed. The “smaller-the-better type (S-type)” and “larger-the-better type (L-type)” ECs of a product can be normalized using the formulations  $x_j^{\min}/x_{kj}^{\min}$  and  $x_{kj}^{\max}/x_j^{\max}$ , respectively. Here,  $x_{kj}^{\min}$  denotes the  $j$ th EC value for the  $k$ th competitor prior to normalization, and  $x_j^{\min}$ ,  $x_j^{\max}$  represent the minimum value and the maximum value for the  $j$ th EC, respectively. In this study, ECs belonging to S-type are response time ( $x_1$ ), dead links ( $x_6$ ), and update time ( $x_7$ ); on the other hand, ECs belonging to L-type are database size ( $x_2$ ), precision ( $x_3$ ), number of languages ( $x_4$ ), unique hits ( $x_5$ ), and number of formats ( $x_8$ ). The normalized values are given as follows:

$$X = \begin{bmatrix} 0.852 & 0.474 & 1.000 & 0.577 & 0.621 & 0.124 & 0.700 & 0.400 \\ 0.548 & 0.756 & 0.500 & 0.885 & 0.448 & 0.195 & 1.000 & 0.800 \\ 0.767 & 0.458 & 0.750 & 0.769 & 0.793 & 0.895 & 1.000 & 0.600 \\ 0.657 & 0.499 & 0.750 & 0.462 & 0.483 & 0.074 & 0.875 & 0.400 \\ 1.000 & 1.000 & 0.750 & 1.000 & 1.000 & 1.000 & 0.500 & 1.000 \\ 0.605 & 0.505 & 0.875 & 0.923 & 0.621 & 0.298 & 0.778 & 0.600 \end{bmatrix}. \quad (11)$$

**4.2. Estimation of the Development Cost.** Generally, the development cost  $C$  can be viewed as the combination of a fixed part denoted by  $C_F$  and a variable part denoted by  $C_V$ , such

that  $C = C_F + C_V = C_F + \sum_{j=1}^n c_j x_j$ , where the cost coefficient  $c_j$  is defined as the cost that is incurred when the EC <sub>$j$</sub>  is fully improved; in other words, when one unit of

TABLE 1: Cost coefficients and budget.

$C_F$	$c_1$	$c_2$	$c_3$	$c_4$	$c_5$	$c_6$	$c_7$	$c_8$	$B$	$b$
50	18	4	8	4	12	16	8	5	75	5

attainment of  $EC_j$  has been fulfilled, the cost  $c_j$  is incurred. This can be determined using the knowledge of the design team. As suggested by Chen and Ngai [18], if the total cost of product development  $C$  is constrained to a budget  $B$ , it can be expressed as

$$C_F + \sum_{j=1}^n c_j x_j \leq B. \quad (12)$$

In this study, the fixed cost  $C_F$ , the cost coefficients  $c_j$ , and the budget  $B$  with its telescopic indicator  $b$  are listed in Table 1.

**4.3. Development of the Programming Model.** The overall customer satisfaction with a product can be derived by aggregating the membership functions of the design variables  $x_j$ ,  $u_j(x_j)$ ,  $j = 1, 2, \dots, n$ , and their relative weights  $v_j$ ,  $j = 1, 2, \dots, n$ . This is known as multiple-attribute synthesis under fuzzy environment. In this study, the sum with weight is used as the aggregate function. Therefore, the overall customer satisfaction can be expressed as  $S = \sum_{j=1}^n v_j u_j(x_j)$ , where  $\sum_{j=1}^n v_j = 1$ ,  $v_j \geq 0$ ,  $j = 1, \dots, n$ ;  $u_j(x_j)$  for “S-type” and “L-type” of ECs can be calculated as follows, respectively:

$$u_j(x_j) = \begin{cases} 1, & x_j \leq x_j^{\min}, \\ \frac{x_j^{\max} - x_j}{x_j^{\max} - x_j^{\min}}, & x_j^{\min} < x_j < x_j^{\max}, \\ 0, & x_j \geq x_j^{\max}, \end{cases} \quad (13)$$

$$u_j(x_j) = \begin{cases} 0, & x_j \leq x_j^{\min}, \\ \frac{x_j - x_j^{\min}}{x_j^{\max} - x_j^{\min}}, & x_j^{\min} < x_j < x_j^{\max}, \\ 1, & x_j \geq x_j^{\max}. \end{cases} \quad (14)$$

Since the QFD team wished to determine the set of attainment levels of ECs that will maximize the overall customer satisfaction of the product under a limited budget, the proposed programming model can be formulated as follows:

$$\begin{aligned} \max \quad & z(y_1, y_2, \dots, y_m) = \sum_{i=1}^m w_i \frac{y_i - y_i^{\min}}{y_i^{\max} - y_i^{\min}} \\ \text{subject to} \quad & C_F + C_V \leq [B, b] \\ & S = \sum_{j=1}^n v_j u_j(x_j) \leq [S_0, s] \\ & \sum_{j=1}^n v_j = 1 \\ & y_i^{\min} \leq y_i \leq y_i^{\max}, \quad i = 1, 2, \dots, m, \end{aligned} \quad (15)$$

where  $w_i$  denotes the relative importance of CRi with  $\sum_{i=1}^m w_i = 1$ ,  $0 \leq w_i \leq 1$ , and  $y_i^{\min}$  and  $y_i^{\max}$  denote the minimum and the maximum possible values of customer requirement  $i$ , respectively.  $B$  denotes the total budget,  $b$  is the telescopic indicator of the budget,  $S_0$  is the current customer satisfaction, and  $S_0 + s$  is the expected maximum customer satisfaction; in this study,  $S_0 + s$  is the maximum customer satisfaction among all competitors.

**4.4. Results and Discussion.** According to the HOQ in Figure 1,  $w_1 = (2/(2 + 3 + 4 + 1 + 5)) = 0.133$ ,  $w_2 = (3/(2 + 3 + 4 + 1 + 5)) = 0.200$ ,  $w_3 = (4/(2 + 3 + 4 + 1 + 5)) = 0.267$ ,  $w_4 = (1/(2 + 3 + 4 + 1 + 5)) = 0.067$ , and  $w_5 = (5/(2 + 3 + 4 + 1 + 5)) = 0.333$ , so the objective function in model (15) is as follows:

$$\begin{aligned} \max \quad & z(y_1, y_2, \dots, y_m) \\ & = w_1 \frac{y_1 - 1.0}{6.0 - 1.0} + w_2 \frac{y_2 - 1.0}{5.5 - 1.0} \\ & \quad + w_3 \frac{y_3 - 1.0}{5.0 - 1.0} + w_4 \frac{y_4 - 1.0}{5.5 - 1.0} + w_5 \frac{y_5 - 1.0}{6.0 - 1.0} \quad (16) \\ & = 0.027y_1 + 0.044y_2 + 0.067y_3 + 0.015y_4 \\ & \quad + 0.067y_5 - 0.22. \end{aligned}$$

The current customer satisfaction  $S_0$  and the expected maximum customer satisfaction  $S_0 + s$  are 0.634 and 0.853, respectively, so  $s = 0.853 - 0.634 = 0.219$ .

According to (13) and (14), the membership functions of the design variables  $x_j$ ,  $u_j(x_j)$ , for  $j = 1, 2, \dots, n$ , are as follows:

$$u_1(x_1) = \begin{cases} 1, & x_1 < 2.3, \\ \frac{4.2 - x_1}{4.2 - 2.3}, & 2.3 \leq x_1 < 4.2, \\ 0, & x_1 \geq 4.2, \end{cases}$$

$$u_2(x_2) = \begin{cases} 0, & x_2 < 334, \\ \frac{x_2 - 334}{730 - 334}, & 334 \leq x_2 < 730, \\ 1, & x_2 \geq 730, \end{cases}$$

$$u_3(x_3) = \begin{cases} 0, & x_3 < 0.4, \\ \frac{x_3 - 0.4}{0.8 - 0.4}, & 0.4 \leq x_3 < 0.8, \\ 1, & x_3 \geq 0.8, \end{cases}$$

$$u_4(x_4) = \begin{cases} 0, & x_4 < 12, \\ \frac{x_4 - 12}{26 - 12}, & 12 \leq x_4 < 26, \\ 1, & x_4 \geq 26, \end{cases}$$

$$u_5(x_5) = \begin{cases} 0, & x_5 < 13, \\ \frac{x_5 - 13}{29 - 13}, & 13 \leq x_5 < 29, \\ 1, & x_5 \geq 29, \end{cases}$$

$$u_6(x_6) = \begin{cases} 0, & x_6 \geq 23, \\ \frac{23 - x_6}{23 - 1.7}, & 1.7 \leq x_6 < 23, \\ 1, & x_6 < 1.7, \end{cases}$$

TABLE 2: Solution for the method of the proposed method.

$z$	$y_1$	$y_2$	$y_3$	$y_4$	$y_5$	$x_1$	$x_2$	$x_3$	$x_4$	$x_5$	$x_6$	$x_7$	$x_8$
0.743	3.378	4.332	3.324	4.96	4.89	0.712	0.365	0.823	0.65	0.802	0.5	1	0.44

TABLE 3: Solution for the method of Sener and Karsak (2010) [5].

$z$	$y_1$	$y_2$	$y_3$	$y_4$	$y_5$	$x_1$	$x_2$	$x_3$	$x_4$	$x_5$	$x_6$	$x_7$	$x_8$
0.691	3.41	4.488	3.396	5.04	4.74	0.732	0.451	0.875	0.637	0.81	0.479	1	0.48

$$\begin{aligned}
u_7(x_7) &= \begin{cases} 0, & x_7 \geq 14, \\ \frac{14-x_7}{14-7}, & 7 \leq x_7 < 14, \\ 1, & x_7 < 7, \end{cases} & \begin{aligned} & + 0.05u_4(x_4) + 0.15u_5(x_5) \\ & + 0.2u_6(x_6) + 0.1u_7(x_7) + 0.12u_8(x_8) \\ & + 0.219\lambda \leq 0.634 + 0.219 \end{aligned} \\
u_8(x_8) &= \begin{cases} 0, & x_8 < 2, \\ \frac{x_8-2}{5-2}, & 2 \leq x_8 < 5, \\ 1, & x_8 \geq 5. \end{cases} & \begin{aligned} & 0.027y_1 + 0.044y_2 + 0.067y_3 + 0.015y_4 \\ & + 0.067y_5 - 0.22 - 0.051\lambda \geq 0.634, \end{aligned} \end{aligned} \tag{19}$$

(17)

where

Therefore, the model (15) can be transformed as

$$\begin{aligned}
\max \quad & z(y_1, y_2, \dots, y_m) \\
& = 0.027y_1 + 0.044y_2 + 0.067y_3 \\
& \quad + 0.015y_4 + 0.067y_5 - 0.22 \\
\text{subject to} \quad & 50 + 18x_1 + 4x_2 + 8x_3 + 4x_4 + 12x_5 \\
& \quad + 16x_6 + 8x_7 + 5x_8 \leq [75, 5] \\
& 0.23u_1(x_1) + 0.05u_2(x_2) + 0.1u_3(x_3) \\
& \quad + 0.05u_4(x_4) + 0.15u_5(x_5) \\
& \quad + 0.2u_6(x_6) + 0.1u_7(x_7) + 0.12u_8(x_8) \\
& \leq [0.634, 0.219] \\
& y_i^{\min} \leq y_i \leq y_i^{\max}, \quad i = 1, 2, \dots, 5 \\
& 0 \leq x_j \leq 1, \quad j = 1, 2, \dots, 8. \end{aligned} \tag{18}$$

According to the proposed approach introduced in Section 3, the model (18) can be translated into the models (19) and (20) as follows:

$$\begin{aligned}
\max \quad & \lambda \\
\text{subject to} \quad & 50 + 18x_1 + 4x_2 + 8x_3 + 4x_4 + 12x_5 \\
& \quad + 16x_6 + 8x_7 + 5x_8 + 5\lambda \leq 75 + 5 \\
& 0.23u_1(x_1) + 0.05u_2(x_2) + 0.1u_3(x_3)
\end{aligned}$$

$$\begin{aligned}
y_1 - 4.668x_2 - 1.173x_4 + 0.783x_8 &= 0.912, \\
y_2 - 2.612x_3 + 1.030x_6 - 0.086x_7 &= 2.611, \\
y_3 - 3.678x_1 &= 0.705, \\
y_4 - 1.1x_3 - 3.248x_5 - 0.893x_7 &= 0.554, \\
y_5 + 1.145x_1 + 2.171x_5 - 3.434x_6 + 1.096x_8 &= 6.215. \end{aligned} \tag{20}$$

Here, (20) represents the functional relationship between CRs and ECs, which can be obtained by using the fuzzy linear regression model as introduced in [5].

The results from the programming models (19) and (20) solved by Matlab software are shown in Table 2. To compare with the method proposed by Sener and Karsak in [5], their results are shown in Table 3.

Comparing the results shown in Table 2 with those shown in Table 3, the overall customer satisfaction is increased from 0.691 to 0.734, which means that the overall customer satisfaction of our product ranks the second only smaller than C5. The goal that the overall customer satisfaction is improved is achieved, because the QFD team decreased the levels of customer requirements  $y_1$  and  $y_2$  to compensate the customer requirements  $y_3$ ,  $y_4$ , and  $y_5$ . For instance, the level of  $y_5$  for our product is increased from 4.2 to 4.89, and the level of  $x_6$  relative to  $y_5$  is increased from 0.298 to 0.5. On the other hand, ECs  $x_1$  and  $x_6$  all belong to S-type, and the level of  $x_1$  is decreased, whereas the level of  $x_6$  is increased, which indicates that EC  $x_1$  compensates EC  $x_6$ ; however, the overall customer satisfaction is still improved. Similarly, ECs  $x_4$  and  $x_8$  all belong to S-type, the level of  $x_4$  is increased, and the level of  $x_8$  is decreased, which indicates that EC  $x_8$  compensates EC  $x_4$ . The EC values are determined to achieve such a value tradeoff in the efficient way.

## 5. Conclusion

Sener and Karsak [22] utilized fuzzy regression to estimate the parameters of functional relationships between CRs and ECs and among ECs. Furthermore, they also considered that the determination of the optimal levels of ECs was related to many objectives such as maximizing the overall customer satisfaction, minimizing technical difficulty, and maximizing extendibility of ECs. So they proposed fuzzy multiple objective programming to determine the target levels of ECs.

Unlike Sener and Karsak [22], we establish a fuzzy linear programming model with fuzzy cost constraint to determine the target levels of ECs in QFD, in which the objective function is fuzzified by considering the overall customer satisfaction compared with competitors and the budget is telescopic.

In the proposed approach, the selection of the value of the telescopic indicator of the budget is problem dependent, and the QFD team must subjectively choose the appropriate value to align with the product development strategy of the company based on their experience and engineering knowledge.

In the context of a customer-driven product or service design process, a timely update of CRs information can provide the company with a better ground to formulate strategies to meet the future CRs. Therefore, in order to adapt to such rapidly changing environment, future research may consider the dynamic information of CRs to set the target levels of ECs.

## Conflict of Interests

The authors declare that there is no conflict of interests regarding the publication of this paper.

## Acknowledgments

The authors would like to sincerely thank the editor and the anonymous referees for their valuable comments on an earlier version of this paper. The work described in this paper was supported by a Grant from the National Nature Science Foundation of Chinese (Project no. NSFC71272177) and the funds of the "Innovation Program of Shanghai Municipal Education Commission, China (Project no. 12ZS101)."

## References

- [1] J. R. Hauser and D. Clausing, "The house of quality," *Harvard Business Review*, vol. 66, no. 3, pp. 63–73, 1988.
- [2] X. G. Luo, J. F. Tang, and D. W. Wang, "An optimization method for components selection using quality function deployment," *International Journal of Advanced Manufacturing Technology*, vol. 39, no. 1-2, pp. 158–167, 2008.
- [3] L.-K. Chan and M.-L. Wu, "Quality function deployment: a literature review," *European Journal of Operational Research*, vol. 143, no. 3, pp. 463–497, 2002.
- [4] M. Abdolshah and M. Moradi, "Fuzzy quality function deployment: an analytical literature review," *Journal of Industrial Engineering*, vol. 2013, Article ID 682532, 11 pages, 2013.
- [5] Z. Sener and E. E. Karsak, "A fuzzy regression and optimization approach for setting target levels in software quality function deployment," *Software Quality Journal*, vol. 18, no. 3, pp. 323–339, 2010.
- [6] M. Zhou, "Fuzzy logic and optimization models for implementing QFD," *Computers and Industrial Engineering*, vol. 35, no. 1–4, pp. 237–240, 1998.
- [7] J. Wang, "Fuzzy outranking approach to prioritize design requirements in quality function deployment," *International Journal of Production Research*, vol. 37, no. 4, pp. 899–916, 1999.
- [8] K.-J. Kim, H. Moskowitz, A. Dhingra, and G. Evans, "Fuzzy multicriteria models for quality function deployment," *European Journal of Operational Research*, vol. 121, no. 3, pp. 504–518, 2000.
- [9] Y. Chen, J. Tang, R. Y. K. Fung, and Z. Ren, "Fuzzy regression-based mathematical programming model for quality function deployment," *International Journal of Production Research*, vol. 42, no. 5, pp. 1009–1027, 2004.
- [10] J. Tang, R. Y. K. Fung, B. Xu, and D. Wang, "A new approach to quality function deployment planning with financial consideration," *Computers and Operations Research*, vol. 29, no. 11, pp. 1447–1463, 2002.
- [11] H. Bai and C. K. Kwong, "Inexact genetic algorithm approach to target values setting of engineering requirements in QFD," *International Journal of Production Research*, vol. 41, no. 16, pp. 3861–3881, 2003.
- [12] E. E. Karsak, "Fuzzy multiple objective programming framework to prioritize design requirements in quality function deployment," *Computers & Industrial Engineering*, vol. 47, no. 2-3, pp. 149–163, 2004.
- [13] Y. Chen, R. Y. K. Fung, and J. Tang, "Fuzzy expected value modelling approach for determining target values of engineering characteristics in QFD," *International Journal of Production Research*, vol. 43, no. 17, pp. 3583–3604, 2005.
- [14] X. Lai, M. Xie, and K. C. Tan, "Dynamic programming for QFD optimization," *Quality and Reliability Engineering International*, vol. 21, no. 8, pp. 769–780, 2005.
- [15] Y. Chen and L. Chen, "A non-linear possibilistic regression approach to model functional relationships in product planning," *International Journal of Advanced Manufacturing Technology*, vol. 28, no. 11-12, pp. 1175–1181, 2006.
- [16] H. Piedras, S. Yacout, and G. Savard, "Concurrent optimization of customer requirements and the design of a new product," *International Journal of Production Research*, vol. 44, no. 20, pp. 4401–4416, 2006.
- [17] R. Y. K. Fung, Y. Chen, and J. Tang, "Estimating the functional relationships for quality function deployment under uncertainties," *Fuzzy Sets and Systems*, vol. 157, no. 1, pp. 98–120, 2006.
- [18] Y. Z. Chen and E. W. T. Ngai, "A fuzzy QFD program modelling approach using the method of imprecision," *International Journal of Production Research*, vol. 46, no. 24, pp. 6823–6840, 2008.
- [19] E. K. Delice and Z. Güngör, "A new mixed integer linear programming model for product development using quality function deployment," *Computers and Industrial Engineering*, vol. 57, no. 3, pp. 906–912, 2009.
- [20] C.-H. Wang, "An integrated fuzzy multi-criteria decision making approach for realizing the practice of quality function

- deployment,” in *Proceedings of the IEEE International Conference on Industrial Engineering and Engineering Management (IEEM '10)*, pp. 13–17, December 2010.
- [21] H.-T. Liu, “Product design and selection using fuzzy QFD and fuzzy MCDM approaches,” *Applied Mathematical Modelling*, vol. 35, no. 1, pp. 482–496, 2011.
- [22] Z. Sener and E. E. Karsak, “A combined fuzzy linear regression and fuzzy multiple objective programming approach for setting target levels in quality function deployment,” *Expert Systems with Applications*, vol. 38, no. 4, pp. 3015–3022, 2011.
- [23] C. K. Kwong, Y. Ye, Y. Chen, and K. L. Choy, “A novel fuzzy group decision-making approach to prioritising engineering characteristics in QFD under uncertainties,” *International Journal of Production Research*, vol. 49, no. 19, pp. 5801–5820, 2011.
- [24] F. Liu, K. Noguchi, A. Dhungana, V. V. N. S. N. Srirangam A., and P. Inuganti, “A quantitative approach for setting technical targets based on impact analysis in software quality function deployment (SQFD),” *Software Quality Journal*, vol. 14, no. 2, pp. 113–134, 2006.



**Hindawi**

Submit your manuscripts at  
<http://www.hindawi.com>

